Table 21.20-- BUILDING VACANCY RATES FOR COMPETITIVE OFFICE SPACE FOR THE METROPOLITAN HONOLULU OFFICE MARKET, BY SUBMARKET: 1992 TO 2000

[The Metropolitan Honolulu Office Market survey includes 111 multi-tenant Class A and Class B buildings with 20,000 square feet or more. Rates are percent of space reported vacant in survey]

| Vacancy Rate 1/ | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|-----------------|------|------|------|------|------|------|------|------|------|
| Downtown 2/ | 10.0 | 13.9 | 15.4 | 16.4 | 16.1 | 15.2 | 14.2 | 14.1 | 12.2 |
| Suburban 3/ | 7.2 | 7.8 | 11.1 | 12.1 | 12.9 | 12.5 | 14.5 | 13.7 | 13.8 |

1/ The vacancy rates are for Class A and Class B buildings which were included in the survey. Class A buildings are those in excellent locations which have high-quality tenants, high-quality finish, are well-maintained, are professionally managed, and are usually new, or old buildings that are competitive with new buildings. Class B buildings are those in good locations that are professionally managed and have fairly high-quality construction and tenancy. Class B buildings generally show very little functional obsolescence and deterioration.

2/ Downtown is comprised of the Central Business District Submarket. Buildings surveyed in Downtown are 40,000 square feet and above.

3/ Suburban is comprised of eight submarkets: Kapiolani Corridor (Ala Moana, Kakaako, Kapiolani); Waikiki; East Oahu (Hawaii Kai to Kahala); East Central Oahu (Kaimuku to Kalihi); West Central Oahu (Mapunapuna to Pearl City); Leeward (Pearl City to Waipahu); West Oahu (Waipahu to Kapolei); and Windward (Kailua to Kaneohe). Buildings surveyed in the suburban market are 20,000 square feet and above.

Source: CB Richard Ellis Hawaii, Inc. records; Society of Industrial and Office Realtors & Landauer Real Estate Counselors, 1998 Comparative Statistics of Industrial and Office Real Estate Markets (1998).